brivo

TECHSPACE ADOPTS CLOUD ACCESS CONTROL TO SAVE 50% ON TRADITIONAL KEY SYSTEM COSTS

while supporting a customer-centric vision for 2,000+ members throughout Europe

THE CHALLENGE

As Techspace plans to double their co-working operations in the next 18 months, they needed an efficient and secure access control platform to support their European-wide needs at scale and allow them to personalize consumer experiences.

THE CHOICE

"We are a tech business so we needed a technology-forward solution for our member onboarding and overall security to match our company mission."

-Stephanie Brisson, General Manager- Berlin

WHY BRIVO

- Achieve minimal admin overhead at scale and remotely manage multiple locations
- Provide 24/7 access to customers with the option for multi-factor authentication after hours (using an access card and entering a pin code)
- Use the API to automate creating access cards
- Leverage detailed reporting and security logs to know who is coming and going at all times

THE CHANGE

Since implementing Brivo, Techspace has seen **50% savings on their traditional key system costs by eliminating re-keying costs and reducing the hours for on-site security guards.**

The Brivo API helps create a seamless member onboarding experience where Techspace can quickly activate and deactivate access cards. With the integration between their contract management tool and Brivo Onair, Techspace can issue a card within minutes. This increases customer satisfaction and means that members renew their co-working contracts more often.

"Our daily business is getting our members the access they need. We would not be able to deliver this experience seamlessly without Brivo. Instead of needing a full move-in day, they only need a move-in hour to get everything settled."

-Stephanie Brisson

AN EASY TO MANAGE PLATFORM WITH STRONG CUSTOMER SUPPORT

Brivo Onair cloud access control delivers the scalability and operational savings Techspace needs to quickly add new co-working locations. The ease of implementation means that Techspace can have a new space up and running (hardware and software) within 1-3 weeks depending on the size and complexity of the building floorplans.

Brivo Onair is also easy to learn and reliable to use as Techspace administrators need to make changes to member access privileges. The hardware and software continue to be easy to customize for the unique needs of each co-working building setup. Brivo also provides excellent customer service and support to make sure the platform is always working properly.

"We partnered with Brivo because they provide very responsive customer support and ultimately delivered the right solution for our needs."

-Stephanie Brisson

ABOUT TECHSPACE

Techspace, founded in 2012, is a platform for technology scale-ups. Techspace works with its members to provide the workspace and resources they need for success. With locations across London and Berlin, their mission is to build a global tech platform of workspaces where scale-ups can shape a better future, together.

ABOUT BRIVO

Brivo is the global leader in cloud-based security and property management solutions for commercial and multifamily properties that simplify security interactions for property managers, tenants, employees, and visitors. With over 15 million users and 1,000 authorized dealers, our SaaS platform has been unifying the security experience across access control, mobile credentials, video surveillance, identity federation, visitor management, intercoms, and elevator control since 2002.

Hundreds of software partners and end users use our APIs and SDKs to extend our solutions to unique vertical market offerings. More than ten years of SOC audits underscore our commitment to protecting customer privacy and data security.

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